

**United Poultry Concerns,
Inc.**

**Audited
Financial Statements**

**For the Year Ended
December 31, 2016**

United Poultry Concerns, Inc.
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The Board of Directors
United Poultry Concerns, Inc.
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INDEPENDENT AUDITORS' REPORT

Report on the Financial Statements

We have audited the accompanying financial statements of United Poultry Concerns, Inc. ('UPC'), which comprise the statement of financial position as of December 31, 2016, and the related statement of activities and changes in net assets, cash flows, and functional expenses for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to UPC's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of UPC's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of United Poultry Concerns, Inc. as of December 31, 2016, and the changes in its net assets, and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Bourne, Painter & Bradley, P.C.

Bourne, Painter, & Bradley, P.C.

October 2, 2017

**UNITED POULTRY CONCERNS
STATEMENT OF FINANCIAL POSITION
AS OF DECEMBER 31, 2016**

ASSETS

Current Assets	
Cash (Notes 4 and 7)	\$ 224,444
Short-term investments (Notes 4 and 5)	650,527
Contributions receivable (Note 4)	29,450
Inventory (Note 4)	2,765
Other assets	267
Total Current Assets	<u>907,453</u>
Property and Equipment (Notes 4 and 6)	224,709
Less: Accumulated depreciation (Notes 4 and 6)	<u>(63,342)</u>
Total Property and Equipment	161,367
TOTAL ASSETS	<u><u>\$ 1,068,820</u></u>

LIABILITIES AND EQUITY

Current Liabilities	
Payroll tax liabilities	\$ 4,825
Accrued liabilities	5,958
Total Current Liabilities	<u>10,783</u>
Total Liabilities	<u>10,783</u>
Net assets	
Unrestricted	989,666
Temporarily restricted (Note 2)	68,371
Total Net assets	<u>1,058,037</u>
TOTAL LIABILITIES AND EQUITY	<u><u>\$ 1,068,820</u></u>

See independent auditor's report and notes to the financial statements.

UNITED POULTRY CONCERNS
STATEMENT OF ACTIVITIES
YEAR ENDED DECEMBER 31, 2016

	Unrestricted	Temporarily Restricted	Total
INCREASES IN NET ASSETS			
Donations (Notes 2 and 4)	\$ 187,729	\$ 42,813	\$ 230,542
Merchandise sales, net (Note 4)	3,347		3,347
Cost of inventory sold (Note 4)	(1,696)		(1,696)
Interest & Dividends, investment gains and losses (Notes 4 and 5)	8,262		8,262
Assets released from restrictions	66,069	(66,069)	
TOTAL INCREASES IN NET ASSETS	<u>263,711</u>	<u>(23,256)</u>	<u>240,455</u>
DECREASES IN NET ASSETS			
Program expenses (Note 2)	358,478		358,478
Operating expenses			
Management and general (Note 2)	31,075		31,075
Fundraising (Note 2)	31,369		31,369
Total operating expenses	<u>62,444</u>	-	<u>62,444</u>
TOTAL DECREASES IN NET ASSETS	<u>420,922</u>	<u>-</u>	<u>420,922</u>
Change in Net Assets	(157,211)	(23,256)	(180,467)
Net Assets at the Beginning of the Year	<u>1,146,877</u>	<u>91,627</u>	<u>1,238,504</u>
Adjusted net assets at the Beginning of the Year	1,146,877	91,627	1,238,504
Net Assets at the End of the Year	<u>\$ 989,666</u>	<u>\$ 68,371</u>	<u>\$ 1,058,037</u>

See independent auditor's report and notes to financial statements.

**UNITED POULTRY CONCERNS
STATEMENT OF CASH FLOWS
YEAR ENDED DECEMBER 31, 2016**

Cash Flows From Operating Activities:	
Increase (decrease) in net assets	\$ (180,467)
Adjustments to reconcile changes in net assets to net cash used in operating activities:	
Depreciation (Note 6)	4,663
Net unrealized loss on investments (Note 5)	2,597
Changes in assets and liabilities:	
(Increase) in contributions receivable	(2,597)
Increase in accrued liabilities	8,343
(Increase) in inventories	(394)
Net Cash Used in Operating Activities:	<u>(167,855)</u>
Cash Flows From Investing Activities:	
Purchase of investments (Note 5)	(10,857)
Purchase of fixed assets	<u>(13,502)</u>
Net Cash Provided by Investing Activities	(24,359)
Increase in Cash	(192,214)
Cash at the Beginning of the Year	<u>416,661</u>
Cash at the End of the Year (Note 4)	<u>\$ 224,447</u>
Interest paid during the year	<u>\$ -</u>
Income taxes paid during the year (Note 4)	<u>\$ -</u>

See independent auditor's report and notes to financial statements.

United Poultry Concerns, Inc.
Notes to Financial Statements
For the Year Ended December 31, 2016

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See accompanying financial statements and Independent Auditor's report.

United Poultry Concerns, Inc.
Notes to Financial Statements
For the Year Ended December 31, 2016

- 1. Organization** – United Poultry Concerns, Inc. (UPC) was incorporated in Maryland in 1990 as a non-profit corporation that addresses the treatment of domestic fowl in food production, science, education, entertainment, and human companionship situations.

UPC seeks to make the public aware of how poultry are treated by our society and elsewhere in the world. UPC assists the public to see how treatment of these birds affects health, education, occupational safety, and the environment. UPC informs people about and actively promotes alternatives. UPC does this through extensive investigation, its chicken sanctuary, public talks, writings, mailings, conferences, information displays, and film presentations using such sources as public interest groups, animal advocacy organizations, poultry trade publications, government agencies, and scientific journals and proceedings.

- 2. Donations** – In 2016, UPC received \$231 thousand in donations, including \$15 thousand from three different donors. These donors included charitable trusts, estates, foundations, and gift funds. The remainder was received in federal grants, individual donors, foundations, gift funds, and charitable trusts.

Restricted Funds and Temporarily Restricted Funds – UPC had no restricted funds and \$68,371 temporarily restricted funds at December 31, 2016. The temporary restriction was made for the purpose of raising funds for a campaign to educate the public and end the use of ritualistic slaughter of fowl in a religious ritual known as Kaporos. This effort includes obtaining relief through the judicial system in New York State.

- 3. Expenditures** – Of the total costs incurred for the year ended December 31, 2016, UPC incurred 85.1% for program services, 7.4% for administrative operations and 7.5% for fundraising.

- 4. Summary of Significant Accounting Policies:**

Basis of Presentation – The accompanying financial statements have been prepared using the accrual basis of accounting.

See accompanying financial statements and Independent Auditor's report.

United Poultry Concerns, Inc.
Notes to Financial Statements
For the Year Ended December 31, 2016

4. Summary of Significant Accounting Policies (Continued):

Advertising – Advertising costs are expensed as incurred, as advertising campaigns generally are for periods of less than one year.

Donated Materials and Services – Donated materials and equipment are reflected as contributions in the accompanying financial statements at their estimated value at the date of receipt. The value of indirect expenses of volunteer services could not be estimated. There were no materials or equipment donated in the year ended December 31, 2016.

Revenues – Revenues from unrestricted contributions are recognized when paid by the donor. Pledges made are not enforceable promises – therefore, they are not accrued unless the contribution was disbursed during the year or actually received in the subsequent period. UPC reports gifts of cash and other assets as temporarily restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, i.e., when a stipulated time restriction ends or purpose for the restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Donor restricted contributions whose restrictions are met in the same reporting period are reported as unrestricted donations. Revenue from contracts is recognized as the related qualifying expenses are incurred. Revenue is deferred when funds are received but not yet expended for the contractual purpose.

Cash Equivalents – For purposes of the statement of cash flows, cash equivalents include money market, time deposits, certificates of deposit, and all highly liquid instruments with original maturities of three months or less. Cash and cash equivalents do not include temporary cash held in custodial accounts or restricted investments.

See accompanying financial statements and Independent Auditor's report.

United Poultry Concerns, Inc.
Notes to Financial Statements
For the Year Ended December 31, 2016

4. Summary of Significant Accounting Policies (Continued):

Fair Value of Financial Instruments – The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which that value is practical to estimate:

- Cash and cash equivalents – For those short-term instruments, the carrying amount is a reasonable estimate of fair value.
- Investments – Carrying amounts and fair values for mutual fund securities are based on quoted market prices. Certificates of deposit are reported at estimated fair value based on the principal balances invested, since due to their relatively short maturities their interest rates approximate current market rates.

Merchandise inventory – Inventories are stated at the lower of cost, determined by first-in, first-out basis, or market. They generally consist of books, educational materials for children, t-shirts, stickers, buttons, and other items. The balance on hand was \$2,765 at December 31, 2016.

Property and Equipment – Property and equipment are stated at historical cost. The cost of maintenance and repairs is recorded as expense when incurred. Depreciation is computed using the straight-line method over the estimated useful life of the assets, which range from five to 39 years. UPC, Inc.'s policy is to capitalize all property and equipment acquisitions in excess of \$500.

Income Taxes – United Poultry Concerns, Inc. is exempt from federal income tax on related income under Section 501(c)(3) of the Internal Revenue Code. The organization is classified as a public charity. UPC files a Form 990 annually, and taxable years 2014, 2015, and 2016 are all open tax years for purposes of Internal Revenue Service examinations.

Functional Allocation of Expenses – The costs of providing the programs and other activities have been summarized on a functional basis in the accompanying statement of activities. Accordingly, certain costs have been either directly charged to the programs and supporting services as incurred or allocated based on usage.

See accompanying financial statements and Independent Auditor's report.

United Poultry Concerns, Inc.
Notes to Financial Statements
For the Year Ended December 31, 2016

4. Summary of Significant Accounting Policies (Continued):

Estimates – The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that effect certain report amounts and disclosures. Accordingly, actual results could differ from those estimates.

Subsequent events – The date through which subsequent events were evaluated for disclosure was October 2, 2017, the date the audited financial statements were available for release. There were no subsequent events deemed material by management that required disclosure.

5. Investments – As of December 31, 2016, the aggregate cost and carrying amount of investments by major type is as follows:

	<u>Carrying value</u>	<u>Cost</u>	<u>Unrealized Gain</u>
Certificates of deposit	\$ 60,981	\$ 60,981	\$ -
Mutual funds	589,546	500,000	89,546
Total	<u>\$650,527</u>	<u>\$560,981</u>	<u>\$89,546</u>

Realized and unrealized gains and losses are included in the statement of activities as part of investment and other income. For the year ended December 31, 2016, net realized gains/losses were \$0. Net unrealized losses for the year ended December 31, 2016 were \$2,597.

UPC reports fair value measurements of financial assets and liabilities using a hierarchy for observable independent market inputs and unobservable market assumptions. Accordingly, the estimates presented above do not necessarily indicate the values that could be realized in a current market exchange. The use of different market assumptions and estimation methodologies may have a material effect on the estimated fair value. The three levels of the hierarchy are described below:

See accompanying financial statements and Independent Auditor's report.

United Poultry Concerns, Inc.
Notes to Financial Statements
For the Year Ended December 31, 2016

5. Investments (Continued):

Level 1 – Quoted prices in active markets for identical investments.

Level 2 – Other significant observable inputs (including quoted market prices for similar investments, interest rates, credit risk, etc.).

Level 3 – Significant unobservable inputs (including UPC’s own assumptions in determining the fair value of investments).

As of December 31, 2016, mutual funds owned by UPC are measured at fair value using Level 1 inputs, and the certificates of deposit are value using Level 2 inputs.

6. Property and Equipment – Property and equipment at December 31, 2016 consists of the following:

Building and improvements	\$176,930
Land	30,000
Machinery and equipment	17,779
Less: Accumulated depreciation	<u>(63,340)</u>
Total	<u>\$161,369</u>

Depreciation expense for the year ended December 31, 2016 totaled \$4,663.

7. Concentration of Credit Risk – UPC maintains bank accounts at two institutions that are insured by Federal Deposit Insurance Corporation (FDIC) up to \$250,000. No balance of cash and certificates of deposit at any bank exceeded federally insured limits on deposits at December 31, 2016. UPC monitors risk, does not anticipate any credit losses and has not experienced any credit losses on any of these balances.

8. Related Party Transactions—UPC’s Board of Directors consists of five members, which are considered related parties. One of these individuals is the President and CEO of UPC who receives a salary as an employee. Another individual is Treasurer of UPC who is paid as a contractor for her services as Treasurer. There were no related party transactions other than these payments.

See accompanying financial statements and Independent Auditor’s report.

Supplemental Schedules

UNITED POULTRY CONCERNS, INC
STATEMENT OF FUNCTIONAL EXPENSES
DECEMBER 31, 2016

PROGRAM SERVICES EXPENSES (Note 3)

Advertising (Note 4)	\$ 84,092
Payroll and payroll taxes	82,058
Printing and reproduction	47,216
Postage and delivery	36,170
Services	23,979
Miscellaneous	6,984
Contributions	15,070
Travel and entertainment	10,198
Professional fees	23,529
Utilities	4,165
Supplies	4,355
Conference and exhibitor	8,002
Depreciation expense	4,197
Insurance	2,948
Telephone	1,792
Taxes	1,067
Veterinarian fees	2,656

TOTAL PROGRAM SERVICES EXPENSES 358,478

MANAGEMENT AND GENERAL EXPENSES (Note 3)

Payroll and payroll taxes	10,046
Professional fees	8,134
Postage and delivery	4,521
Miscellaneous	7,189
Office expenses	1,101
Bank service charges	84

TOTAL MANAGEMENT AND GENERAL EXPENSES 31,075

FUNDRAISING EXPENSES (Note 3)

Advertising (Note 4)	9,344
Printing and reproduction	8,332
Postage and delivery	4,521
Payroll and payroll taxes	4,848
Miscellaneous	3,435
Conference and exhibitor	889

TOTAL FUNDRAISING EXPENSES 31,369

TOTAL EXPENSES \$ 420,922

See independent auditor's report and notes to financial statements